Case study:

MELLOUL-BLAMEY CONSTRUCTION Inc.

Company focus:	**provider of integrated building solutions**
Location:	**Canada**
Licenses in use:	**150**
Prefered features:	**shared and individual Calendars, Tasks**
Why eM Client:	**→ responsive to feature requests**
	→ handles large data volumes well
	→ affordable price with good tech support
Use-case:	**→ internal and external communication**
	→ collaboration and task planning

Melloul-Blamey has constructed over 750 institutional, recreational, commercial and industrial projects with a total value of over $1 billion.

The company decided to migrate to eM Client from MS Outlook in 2017, because they found Outlook too unreliable. Nowadays, Melloul-Blamey actively uses over 150 licenses of eM Client, together with MDaemon 19.5 email server solution. The initial deployment was almost a 100% smooth implementation with a very good reception from the employees.

"We have never had to provide any eM Client maintenance. We have only had to provide user training which is just about 15 minutes."

Richard Bourque, Information Technology Manager at Melloul-Blamey, enjoys eM Client's license manager being able to push out a company default configuration. "I'm very satisfied and would recommend eM Client to other companies," he adds.
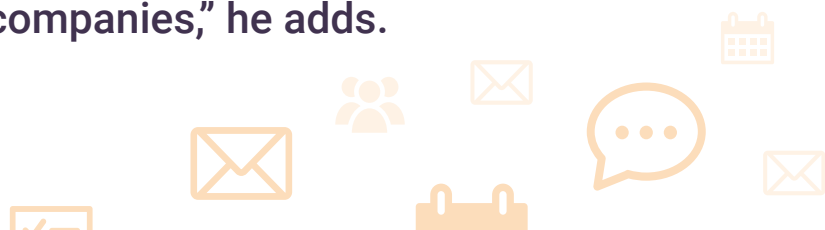
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"Tech support of eM Client is above average compared to others. Developers are receptive to feature requests. The program is very reliable. From a business standpoint it is also affordable."

"**eM Client is much more responsive than Outlook, especially when there is a large number of emails or contacts. We use shared group calendars, individual calendars and tasks. That was one of the main reasons most of our users have switched to eM Client.** Outlook always experienced many problems when using multiple shared calendars in conjunction with the user's individual calendar."

The testing process was multi-phased: "I purchased the application for my own personal use first and used it for about two days. When I was satisfied that it was 100% compatible with our MDaemon mail server I made a bulk purchase of licenses and had the IT Staff use it to become familiar with it for about a week.

Then we picked 4 of the users in the company who where experiencing the highest frequency of problems with Outlook and had them use the application. **Training was very minimal and the users were very happy so it made the migration to the rest of the company much easier.**

"**We have about 250 users and gave everyone a choice of eM Client or Outlook for day-to-day use. As of today 144 of them prefer to use eM Client. The remaining prefer to use Outlook mostly because they don't like change or the stigma of using something that isn't 'Industry Standard' yet. I even introduced eM Client to my MDaemon reseller C&C Software and I heard they are happy with it too.**"

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